

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: March 15, 2012

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

David Iannuccilli – Chairperson, Robert Recchia, Pamela Kobrock, Thomas Foley, Lisa Pinsonneault, Brenda Marchwicki, Raymond Harris, William DeLuca.

Non Members Present:

Ellen Balasco, Deputy Legal Counsel, Mary Ann Dube, Real Estate, Norma Mousseau, Monica Staaf of RI Association of Realtors and Michele Caprio of Greater Providence Board of Realtors.

Chairperson David Iannuccilli called the meeting to order at 9:27 AM.

Chairperson David Iannuccilli asked for a motion to accept the minutes from the February 2012 meeting. Motion made to accept

minutes from Tom Foley. Seconded by Brenda Marchwicki. All in favor. Motion passed.

The following continuing education courses will be reviewed:

Brenda Marchwicki presented the recommendations of the Continuing Education committee to the Board.

Coldwell Banker Residential Brokerage

· Residential Mortgage Loan Market & Credit today & Veterans Administration - 4 hrs #MVA-4

· Conducting Open Houses 3 hrs #COH

Continuing ED Express.Com

· International Real Estate 4 hrs #CEE-22

· Mortgage Products 101 3 hrs #CEE-24

· Simple Staging for Quicker Sales 3 hrs #CEE-50

· Your First Year in Real Estate: Part I 3 hrs
#CEE2-20

· Your First Year in Real Estate: Part II 3 hrs
#CEE2-27

Kent Washington Association of Realtors

· Home Inspection 3 hrs #0129-FR

· Rhode Island Condominium Law 3 hrs #0133

Course approved subject to submittal and review of course timeline.

McKissock, LP

- Misrepresentations and Case Studies** 4 hrs
(updated course)
- Contract Law from the Top Down** 4 hrs

RI Association of Realtors

- Your Client, Excel, and CMA's** 3 hrs
#417

RI Real Estate Academy

- Fair Housing** 3 Core #CR3
- Know the Code: Real Estate Ethics** 3 Core #CR4
- Real Estate Taxes: What every Agent Should Know** 3 hrs #CR7
- Risk Management** 3 Core #CR8
- Sustainable Housing and Building Green: What Agents Should Know** 3 hrs #CR11

Instructors

Coldwell Banker Residential Brokerage

- Tim Halligan**

Kent Washington

- Jennifer R. Bove**
- Alyce C. Kleczek**

- **Mary B. Shekarchi, Esquire**
- **Glenn A. Carlson, Esquire**

Rhode Island Association of Realtors, Inc.

- **Sam Brusco**
- **Dave Caldwell**
- **Linda St. Peter**

Brenda advised the Board that last month CRS-201 submitted by RI Association of Realtors was approved for only 12 hours in error. If should have been 16 hours.

Tom Foley made a motion to accept the recommendations as presented with noted changes. Seconded by Robert Recchia. Motion passed.

Old Business

None.

New Business.

None

Opportunity for Public Comment

Monica Staaf advised the Board of calls she has been receiving reference complaints. Some were complaining about the BCI requirement not realizing it was not a new requirement. Norma Mousseau advised on older clients complaining about having to do continuing education when in their seventies and older. Unless they received their license before December 12, 1984 they need to complete the course work. Monica Staaf advised the Board that RI Association of Realtors had discussions with their instructions regarding the Agency Law but would prefer to discuss next month when John Silva would be at the meeting as he is aware of issues.

Chairperson Iannuccilli advised the members that the next meeting would be held on April 12, 2012 at 9:15 am. Also, the Continuing Education Committee meeting would be held on April 10, 2012.

Chairperson Iannuccilli asked for a motion to adjourn. Tom Foley made the motion. Brenda Marchwicki seconded the motion. The meeting was adjourned at 9:50 am.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator